NAGA

CORPORATE NEWS

Hamburg, 7th April 2020

> ***NAGA turns profitable – Record sales of EUR 7 million with a net profit of EUR + 2.1 million for the first quarter.***
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> *- Strongest quarter in company's history*
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> *- Volume, transactions and client deposits at new record levels*
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> *- Strong EBITDA-, EBIT- and net profit result*

The NAGA Group closed the first quarter of 2020 with a provisional record result of EUR 7 million in sales (Q1/2019: EUR 0.6 million) and a provisional net profit of EUR + 2.1 million (Q1/2019: EUR – 3.9 million loss). The unaudited EBITDA stands at EUR + 3.3 million (Q1/2019: EUR – 2.8 million), whilst unaudited EBIT is at EUR + 2.2 million (Q1/2019: EUR – 3.9 million). With an all-time high of 1.2 million trades for the quarter, also a record trading volume of EUR 23 billion was recorded. In addition, customers deposited more than EUR 12.5 million into the platform, which was the highest in a quarter. The number of active accounts has doubled since the beginning of the year, while the number of new registrations has tripled.

"Thus the turnaround is apparent for NAGA. Looking back to our very beginnings it is extremely positive that we turned this FinTech profitable in less than 5 years since inception. Especially after the challenges we faced last year, when we had to take extreme measures, showed us that a startup story can have both ups and downs. But strict discipline, forwardthinking and consistently pursuing our vision have brought us to where we are today. Personally, I am pleased with the cash flow-relevant EBITDA which gives us further strength in order to implement our high growth ambitions. We are already running a self-sustaining business, that was our primary goal for 2020. Our cost structure and operating structure today is very lean and dynamic. The entire NAGA organization can therefore adapt to growth just as quickly as last year to the restructuring", explained Benjamin Bilski, founder and CEO of NAGA.

Especially during the Corona virus crisis NAGA has adapted very quickly. The company has set up a full remote-working environment whilst ensuring that the platform works without any interruptions. On the technological side NAGA increase the system capacity and was able to scale with rising client's requests and transaction volumes. "We have seen from the trading industry that numerous firms – especially in Germany – halted trading temporarily and had severe issues. NAGA had full uptime of our execution engine. It proves that our focus on proprietary technology and infrastructure pays off".

NAGA will continue to grow its business on a global scale. The company expects further growth results from the recently started initiatives in Uruguay as well as in China.

"After the strong Q4 2019 we have confirmed that the growth was indeed sustainable. We will be now more attentive than ever when it comes to our business development and strategic decision of investing money. We still have significant room for improvements and growth. The overall market interest for online-trading and especially in user-friendly concepts like NAGA's is growing fast. We will continue to identify new markets and roll out both our marketing and sales initiatives. I am confident that our shareholders and the market appreciate our growth path. The trust in our concept is building and in my opinion it should also be reflected in our share price", concludes Benjamin Bilski.

About NAGA

NAGA is an innovative fintech company that has developed a socially enhanced financial system that creates a unified and seamless experience across personal finance and investing. Its proprietary platform offers a range of products ranging from trading, investing, and cryptocurrencies to a physical Mastercard and social investing features such as a Feed, a Messenger and Auto-Copy.NAGA is a synergistic all-in-one solution that's accessible and inclusive, and that provides a better way to trade, invest, connect, earn, acquire and pay, across both fiat and crypto.