

Naga Markets Europe Limited

Regulated by the Cyprus Securities and Exchange Commission License no. 204/13 Legal Entity Identifier: 549300MP3SKVBZGRWS47

DISCLOSURE AND MARKET DISCIPLINE REPORT FOR 2021

June 2022

DISCLOSURE

The Disclosure and Market Discipline Report for the year 2021 has been prepared by Naga Markets Europe Limited as per the requirements of Regulation (EU) 2019/2033 (the "Investment Firms Regulation", "IFR") issued by the European Commission and the Law 165(I)/2021 on the prudential supervision of investment firms ("L.165(I)/2021") issued by the Cyprus Securities and Exchange Commission(the "CySEC").

Naga Markets Europe Limited states that any information that was not included in this report was either not applicable on the Company's business and activities -OR- such information is considered as proprietary to the Company and sharing this information with the public and/or competitors would undermine our competitive position.

Naga Markets Europe Limited is regulated by the Cyprus Securities and Exchange Commission under License number 204/13.

The Legal Entity Identifier of Naga Markets Europe Limited is 549300MP3SKVBZGRWS47.

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Naga Markets Europe Limited Disclosure and Market Discipline Report 2021
The Board of Directors is ultimately responsible for the risk management framework of the Company. The Risk Management framework is the sum of systems, policies, processes and people within the Company that identify, assess, mitigate and monitor all sources of risk that could have a material impact on the Company's operations.
The Board of Directors approves in full the adequacy of Risk Management arrangements of the

institution providing assurance that the risk management systems in place are adequate with

regards to the institution's profile and strategy.

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1. Introduction

1.1. Investment Firm

Naga Markets Europe Limited is established as a Cyprus Investment firm ("CIF"), licensed and supervised by CySEC. The Naga Markets Europe Limited was granted its license on 20 June 2013.

Naga Markets Europe Limited offers Investment and Ancillary services to individual and corporate clients. Its current activities are concentrated in the provision of investment services including Execution of client orders, Dealing on own account and the Portfolio Management.

Additionally, **Naga Markets Europe Limited** is authorised to provide the investment service of reception and transmission of orders in relation to one or more financial instruments and the ancillary services, which include the safekeeping and administration of financial instruments, including custodianship and related services, granting credits or loans to one or more financial instruments, where the firm granting the credit or loan is involved in the transaction and foreign exchange services where these are connected to the provision of investment services.

Table 1: Company information

Table 1: Company miormation				
Company name	Naga Markets Europe Limited			
CIF Authorization date	20 June 2013			
CIF License number	204/13			
Company Registration Date	15 June 2009			
Company Registration Number	HE 251168			
Investment Services				

Reception & Transmission of orders in relation to one or more financial instruments

Execution of Orders on Behalf of Clients

Dealing on own account

Portfolio management

Ancillary Services

Safekeeping and administration of financial instruments, including custodianship and related services

Granting credit or loans to one or more financial instruments, where the firm granting the credit or loan is involved in the transaction

Foreign exchange services where these are connected to the provision of investment services

1.2. Purpose

The present report is prepared by Naga Markets Europe Limited (the "Company"), a CIF authorized and regulated by the CySEC under the license number 204/13 and operates in harmonisation with the Markets in Financial Instruments Directive ("MiFID II").

In accordance with Part Six of <u>IFR</u> and the Paragraph 37 of <u>L.165(I)/2021</u>, the Company is required to disclose information relating to its risk exposure and management, capital structure, capital adequacy as well as the most important characteristics of the Company's corporate governance including its remuneration system. The scope of this report is to promote market discipline and to improve transparency of market participants.

These Pillar III Disclosures are made on a solo basis and are updated and published annually; it will, however, be published more frequently if there are significant changes to the business (such as changes to the scale of operations, range of activities, etc.). CySEC is responsible for implementing and enforcing the <u>Directive (EU) 2019/2034</u> (the "Investment Firms Directive", "IFD") issued by the European Commission, a capital adequacy framework consisting of three (3) 'Pillars':

- **Pillar I:** sets minimum capital requirements comprising of base capital resources requirements; Risk to Client, Risk to Market and Risk to Firm risk capital requirements; and the Fixed Overheads requirement.
- **Pillar II:** requires firms to undertake an overall internal assessment of their capital adequacy and their liquid assets, taking into account all the risks which the firm is exposed to and whether additional capital should be held to cover risks not adequately covered by Pillar I requirements. This is achieved through the Internal Capital Adequacy Assessment Process and Internal Risk-Assessment Process ("ICAAP").
- **Pillar III:** complements Pillars I and II and improves market discipline by requiring firms to disclose information on their capital resources and Pillar I capital requirements, risk exposures and their risk management framework.

The Pillar III Disclosures Report for 2021 sets out both quantitative and qualitative information required in accordance with Part Six of the <u>IFR</u> and in particular articles 46 to 53, which set the requirements of the disclosures.

The information contained in the Pillar III Market Discipline and Disclosure Report is audited by the Firm's external auditors and published on the Company's website at www.nagatrader.com and www.nagatrader.com on an annual basis.

Furthermore, the Board of Directors ("BoD") and the Senior Management have the overall responsibility for the internal control systems in the process of capital adequacy assessment and

they have established effective processes to ensure that the full spectrum of risks faced by the Company is properly identified, measured, monitored and controlled to minimise adverse outcomes.

The Company's business effectiveness is based on the guidelines of the risk management policies and procedures put in place. The BoD, Internal Audit, Risk Manager, Compliance and Anti-Money Laundering Officer control and supervise the overall risk system so that all units charged with risk management perform their roles effectively on a continuous basis.

As with all investment firms, the Company is exposed to a variety of risks and in particular to Risk to Client, Risk to Market, Risk to Firm and Operation risk. More information can be found in the sections below.

The Company is not preparing consolidated financial statements and is making the disclosures on an individual basis.

1.3. The Company

The Company acts as a CIF and operates in **Cyprus**, offering Investment and Ancillary Services. The Company provides Market Maker services to clients to trade in Contracts for Difference ("**CFDs**"). The Company provides access to financial markets to both corporate and individual clients which will mainly be classified as retail clients. The Company is providing its services through the trading platform incorporated in its website.

The clients have direct access to and control over the trading platform and use the trading platform in order to submit their orders with the Company as well as monitor their open positions.

As at 31st December 2021 the Company had **116** employees in Cyprus.

The Company has a stable business model and this is reflected in:

- A well-balanced capital allocation between the Company's operations
- A geographically balanced model.

The Company's growth strategy focuses on its existing areas of expertise and the quality of its customer base. The Company strives for sustainable profitability consistent with its cost of capital and a balanced business model. To this end, the Company:

- Seeks to contain the volatility of its results.
- Calibrates its capital ratio to ensure a significant safety margin relative to the minimum regulatory requirements.
- Monitors the stability and diversification of its funding sources.

- Ensures sufficient resilience in scenarios of liquidity shortages.
- Tightly controls its foreign-exchange risks.

The Company aims to maintain a diversified customer base.

The Company ensures that compliance rules are rigorously respected, especially in the area of antimoney laundering and counterterrorism financing. The Company monitors the loyalty of the behaviour of its employees with regard to customers and all its stakeholders, as well as the integrity of its investment and financial practices.

The Company considers its reputation to be an asset of great value that must be protected to ensure its sustainable development. The prevention and detection of the risk of harm to its reputation are integrated within all the Company's operating practices. The Company's reputation is protected by making its employees aware of the values of responsibility, ethical behaviour and commitment.

1.4. Regulatory Supervision

The minimum capital requirements as at 31st December 2021 for the <u>IFD</u> were calculated in accordance with the 'Pillar I' rules as set out by the Laws and Regulations, published by the CySEC. All CIFs under CySEC's authority must meet the requirements with respect to capital adequacy and market discipline, which are comprised by the following:

- Law <u>L.165(I)/2021</u>: Prudential supervision of investment firms (hereafter "the Law on prudential supervision of investment firms").
- Regulation (EU) 2019/2033 Prudential requirements of investment firms and amending Regulations (EU) No 1093/2010, (EU) No 575/2013, (EU) No 600/2014 and (EU) No 806/2014 (hereafter "Investment Firms Regulation", or "IFR").
- Regulation (EU) No. 648/2012 European Markets Infrastructure Regulation.
- <u>Directive (EU) 2019/2034</u> on the prudential supervision of investment firms and amending Directives 2002/87/EC, 2009/65/EC, 2011/61/EU, 2013/36/EU and 2014/65/EU (hereafter "Investment Firms Directive", or "IFD").
- Law <u>L.87(I)/2017</u> regarding the provision of investment services, the exercise of investment activities and the operation of regulated markets.
- Regulation (EU) No. 575/2013 Prudential requirements for credit institutions and investment firms and amending Regulation (EU) No. 648/2012 (hereafter "CRR").
- <u>Directive (EU) 2013/36 EU</u> on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC (hereafter "CRD IV").
- <u>Law L.97(I)/2021</u> on the capital adequacy of investment firms
- <u>Directive DI-97-01</u> regarding the discretions provided by Regulation (EU) 575/2013.

1.5. Major developments during 2021

New prudential regime was introduced on 5th December 2019 for the investment firms, and it is into force from 26th June 2021. The new prudential regime comprises of the <u>IFR</u> and <u>IFD</u> and it takes into consideration the investment firms' size and interconnectedness based on financial and economic factors.

The new prudential regime for investment firms introduced new classifications for investment firms based on their size, activities, systemic importance and interconnectedness. Under the new prudential regime, the Company is classified as **Class 2** investment firm and is subject to the new capital requirements set out in the <u>IFD</u> and <u>IFR</u>.

A new permanent capital has been introduced by the new prudential regime for the Company. In this respect, the Company proceeded by taking all the necessary actions to ensure compliance with the new permanent capital requirement In particular, from 26th June 2021 onwards the minimum permanent capital that the Company shall maintain at all times amounts to **EUR750,000**, in accordance with Article 9 of IFD.

Based on the new prudential regime, the Company is subject to a new capital requirement which equals to the highest of:

- Permanent minimum capital (EUR750,000).
- K-factor requirement.
- Fixed Overheads requirement.

The new K – factor requirement introduced by the <u>IFR</u> aims to capture the potential harm that the Company can do to its clients, the markets in which it operates and to itself and it is equivalent at least to the sum of:

- Risk-to-client ("RtC").
- Risk-to-market ("RtM").
- Risk-to-firm ("RtF").

The K-factor requirement is tailored to the investment firms based on the type and scale of their activities. In this respect, the Company is exposed to capital requirement arising from the K-factor components that are relevant to the services and activities that it is authorised to provide.

During the year under review, the Company based on its type and scale of activities and the services authorized to provide, was solely exposed to risks arising from the potential harm that an investment firm can do to its clients, the markets in which it operates and to itself.

Additionally, the Company is also subject to the Fixed Overheads requirement calculated in accordance with Article 13 of the <u>IFR</u>. It is measured on the basis of the Company's activity of the precenting year and shall amount to at least **one quarter** of the fixed overheads of the previous financial year.

Further to the above, the Company is subject to the new liquidity requirement introduced by the new prudential regime which intends to ensure that the Company has some resilience to unexpected liquidity shocks. It is measured in accordance with Article 45 of the IFR and shall amount to at least **one third** of the fixed overheads requirement and the **1.6%** of the total amount of the guarantees provided by the Company.

Following the new challenges arising from the new prudential regime, the Company assesses the impact of the new requirements introduced from the <u>IFR</u> and <u>IFD</u> on its Own Funds in order to take all the appropriate measures to ensure compliance with the new Own Funds requirements.

1.6. Major challenges during 2021

COVID-19 challenges

During 2021, the Company faced material challenges in relation to its operations due to the spread of the coronavirus ("COVID-19"). In response to the need to address negative consequences of COVID-19 pandemic, the Company introduced a wide range of mitigating measures to ensure that the business operations of the Company will continue normally. In particular, due to the social distancing measures introduced to restrict the COVID-19 virus the Company should take all necessary following measures and actions:

- Identify all the key operation risks implement a plan to minimize the possible business disruptions.
- Arrange for all staff members to have access to a laptop and ensure that everyone will be able to perform their duties from home in case of need.
- Implement alternative communication channels for all Company's employees.
- Establish measures and procedures in order to contribute to the slow of the spread of the illness. The Company has established the following measures in order to ensure that the virus is spread slowly:
 - a) Cancel all of the social and public gatherings, such as seminars and meetings.
 - b) Follow the instructions issued by the Ministry of Health, and required from its staff tested positive, employees with symptoms, employees who are contacts with confirmed COVID-19 cases, or travelled recently to get quarantine.

Further to the above, CySEC extended the deadline for submission of the following reports, in an effort to ensure operational continuity:

- Annual Compliance Report.
- Annual Risk Management Report.
- Annual Internal Audit Report.
- Annual Audited Financial statements.
- Annual Auditors' Suitability Report.
- COREP forms based on the audited financial statements.
- Disclosures made in Form 144-14-11 on prudential supervision information.

New prudential framework for investment firms and CySEC's data collection exercise

In response to the need to identify the new categorisation of the investment firms under the new prudential framework (IFR/IFD) as well as the new capital requirements arising from the new regulatory framework, CySEC launched a Data Collection exercise on 21st April 2021 (Circular C442). Based on the abovementioned Circular, the Company should perform an assessment based on the IFR/IFD and submit the Data Collection Template. The relevant reporting should be performed by the 31st of May 2021.

Prudential treatment of crypto assets and enhancement of risk management procedures associated with crypto assets

Pillar I:

CySEC issued on 3rd of August 2021 the Circular <u>C462</u>, amending the Circular <u>C417</u>, in relation to the prudential treatment of crypto assets and enhancement of risk management procedures associated with crypto assets.

As per the Circular <u>C462</u>, CIFs shall calculate their own funds and capital adequacy ratio (Pillar I) based on the treatment set out in the abovementioned Circular in the following cases:

- Direct investment in crypto assets on a non-speculative basis (banking book).
- Direct investment in crypto assets on a speculative basis (trading book).
- Direct investment of CIFs' clients in crypto assets and/or financial instruments relating to crypto assets with the CIF acting as the counterparty to these transactions.

Pillar II:

The CIFs are required to incorporate in their Internal Capital Adequacy Assessment Process an assessment of all the risks which emanate from trading in crypto assets and/or in financial instruments which relate to crypto assets for their own account or for their clients.

The CIFs' assessment and the discussion of the risks with their activity in crypto assets should be incorporated along with a sensitivity analysis showing the way the abovementioned risks affect

the CIFs' projections. Furthermore, the CIFs should analyse their mitigation strategies, stating any additional capital that should be held for these risks.

Pillar III:

CIFs are required disclose in their Pillar III report any material crypto-asset holdings. CIFs should disclose the following information in relation to their material crypto-asset holdings:

- The exposure amounts of different crypto-asset exposures.
- The capital requirement for the abovementioned exposures.
- The accounting treatment of the abovementioned exposures.

Enhancement of risk management procedures associated with crypto assets:

CIFs which trade in crypto assets, and/or in financial instruments relating to crypto assets should revisit their Risk Management procedures and strategies in order to make sure that they take into account all the risks which relate to the abovementioned product in accordance with Circular C462. Also, taking into consideration the nature of the crypto assets, CIFs shall take appropriate measures in order to mitigate the operational, cybersecurity and reputational risks.

In particular, CIFs are required to:

- Have in place sound, effective and complete strategies and processes to assess and maintain on an ongoing basis the amounts, types and distribution of internal capital that they consider adequate to cover the nature and level of the risks to which they are or might be exposed.
- Ensure that the BoD approves and periodically reviews the strategies and policies for taking up, managing, monitoring and mitigating the risks the CIF is or might exposed to, including those posed by the macroeconomic environment in which it operates in relation to the statues of the business cycle.
- Ensure that the remuneration policy is consistent with and promotes sound and effective risk management and does not encourage risk-taking that exceeds the level of tolerated risk of the CIF.

Implementation of the new prudential framework of investment firms and new reporting forms

CySEC published on 4th of August 2021, guidelines on the implementation of the new prudential framework of investment firms (<u>IFR/IFD</u>), publication and testing submission of the new reporting forms under <u>IFR/IFD</u>. The new form ("Form165-01 Reporting for Class 2 CIFs") cover the new reporting prudential requirements under <u>IFR/IFD</u>, as follows:

- Level and composition of own funds.
- Own funds requirements.
- Own funds requirements calculations.

- The level of activity in respect of the conditions set out in Article 12(1) of the <u>IFR</u>, including the balance sheet and revenue breakdown by investment service and applicable K-factor.
- Concentration risk.
- Liquidity risk.

The Form165-01 Reporting for Class 2 CIFs shall be reported on a quarterly basis to CySEC, with the first official reference date 30th of September 2021.

Further to the above, a testing submission on a solo basis with reference date 30th of June 2021, was introduced by CySEC through the Circular <u>C464</u> dated on 4th of August 2021. The scope of this testing submission was to ensure that the investment firms familiarize themselves with the new prudential requirements and reporting obligations and take at an early stage the measures necessary to comply with the new prudential requirements.

Exposures to shareholders and directors

CySEC issued the <u>Practical guide for the implementation of IFR/IFD</u> on 4th of Auguste 2021 in order to provide to the CIFs important information in regards to the implementation of the new prudential framework for investment firms.

Based on the <u>Practical guide for the implementation of IFR/IFD</u>, the limits on exposures to the Company's shareholders and directors which arise from the Directive DI144-2014-14 for the prudential supervision of investment firms issued by CySEC are no longer applicable since the abovementioned directive has been repealed.

However, the Company shall monitor and control the concentration risk arising from the trading book exposures. In this respect, the Company shall monitor and control its trading book exposures with its shareholders and directors exposures in accordance with the limits requirements set out in Article 37 of IFR.

Where the limits referred to in Article 37 of <u>IFR</u> are breached, the Company shall notify CySEC without any delay as per Article 38 of <u>IFR</u>. More information in relation to the concentration limits arising from the trading book of the Company can be found in <u>Section 4.3 – Risk to Firm</u>.

Nevertheless, according to the <u>Practical guide for the implementation of IFR/IFD</u>, the Company shall assess its banking book concentration risk it is exposed to during the assessment of the amount, type and distribution of internal capital and liquid assets that the Company consider adequate to cover the nature and level of risks which it may pose to others and to which the Company itself is or might be exposed.

2. Governance and Risk Management

Implementing a high-performance and efficient risk management structure is a critical undertaking for the Company, in all businesses, markets and regions in which it operates, as are maintaining a strong risk culture and promoting good corporate governance. The Company's risk management, supervised at the highest level is compliant with the regulations enforced by CySEC and the European regulatory framework.

The implementation of a high-performance and efficient risk management system is a critical undertaking for the Company, as well as the balance between strong risk culture and the development of its activities.

The Enterprise Risk Management programme ("ERM") is closely monitored at the highest level of the Company: it is supervised by the Management body, with the participation of members of the Executive Committee, and is the subject of regular reporting to the BoD.

The first phase of the ERM programme was carried out between 2020 and 2021 (year-end). It has improved the consistency and effectiveness of the Company's risk management system by fully integrating risk prevention and management within the day-to-day management of the Company's operations. In particular, the BoD ensures the adequacy of the Company's risk management infrastructure, monitoring changes in the cost of risk and approves the risk limits for market risks.

The Company operates a separate Risk Management function, which is responsible for the implementation of the Risk Management Policy, set by the BoD and the Risk Management Committee. The Risk Management Function is also responsible for the Risk Appetite of the Company and the monitoring of the risks on a regular basis. The procedures set by the Company ensure that all risks are effectively managed and measured against the set level of risk tolerance.

The Risk Management Function consists of the Risk Manager and the Risk Management Committee, which operates independently to the rest of the Company's functions. The Risk Manager reports to the Managing Director of the Company. The Risk Manager shall also submit reports to the Senior Management and BoD on a frequent basis, and at least annually, indicating whether the appropriate remedial measures have been taken in the event of any deficiencies.

The Risk Management function can report directly to the BoD, independently from Senior Management, in order to raise concerns and warn where appropriate, if risks identified can affect the Company.

The Company's Risk Management Committee held **3** meetings during 2021, discussing important issues surrounding the Company's operations.

The Company has established separate control functions which work independently from its operations and include the Compliance, Risk Management and Internal Audit functions. The head of each control function report directly to the Managing Director and have direct access to the BoD to raise concerns and warn in relation to any matter that may affect the Company. Meetings with the Board Committees and the relevant control function takes place on a regular basis.

The BoD ensures that each control function has adequate recourses to perform their responsibilities in accordance to the size and the complex of the Company.

2.1. Types of Risks

Given the diversity and evolution of the Company's activities, risk management involves the following main categories:

- **Risk to Client**: risks carried by an investment firm during its services, actions or responsibilities, that could negatively impact its clients. RtC captures the risks arising from the clients assets under management and ongoing advice, client money held, assets safeguarded and administered and client orders handled.
- **Risk to Market**: risk of loss of value on financial instruments arising from changes in market parameters, the volatility of these parameters and correlations between them. These parameters include but are not limited to exchange rates, interest rates, and the price of securities (equity, bonds), commodities, derivatives and other assets, including real estate assets.
- **Risk to Firm**: risk of an investment firm's exposure to the default of its trading counterparties, concentration exposure in its large exposures to specific counterparties and operational exposures from its daily trading flow.
- Concentration risk (including Country risk): risk of losses arising from the inability of the Company's customers, issuers or other counterparties to meet their financial commitments. Credit risk includes Counterparty risk linked to market transactions (Replacement risk) and securitisation activities. In addition, Credit risk may be further amplified by Concentration risk, which arises from a large exposure to a given risk, to one or more counterparties, or to one or more homogeneous groups of counterparties; Country risk arises when an exposure (loan, security, guarantee or derivative) becomes liable to negative impact from changing political, economic, social and financial conditions in the country of exposure.

- Operational risks (including Accounting and Environmental risks): risk of losses arising from inadequacies or failures in internal procedures, systems or staff, or from external events, including low-probability events that entail a high risk of loss.
- Liquidity risk: risk of the Company not being able to meet its cash or collateral requirements as they arise and at a reasonable cost.
- Compliance risk (including Legal and Tax risks): risk of legal, administrative or disciplinary sanction, or of material financial losses, arising from failure to comply with the provisions governing the Company's activities.
- **Reputational risk**: risk arising from a negative perception on the part of customers, counterparties, shareholders, investors or regulators that could negatively impact the Company's ability to maintain or engage in business relationships and to sustain access to sources of financing.
- **Strategic risk**: risks inherent in the choice of a given business strategy or resulting from the Company's inability to execute its strategy.
- **Business risk**: risk of lower than anticipated profits or experiencing losses rather than a profit.

2.2. Risk Appetite

The Company defines Risk Appetite as the level of risk, by type and by business that the Company is prepared to incur given its strategic targets. Risk Appetite is defined using both quantitative and qualitative criteria.

The Risk Appetite Framework takes into account earnings sensitivities to business cycles and credit, market and operational events. The Risk Appetite is one of the strategic oversight tools available to the Management bodies. It underpins the budgeting process and draws on the ICAAP, which is also used to ensure capital adequacy under stressed economic scenarios.

Furthermore, the positioning of the business in terms of risk/return ratio as well as the Company's risk profile by type of risk are analysed and approved by the BoD. The Company's risk appetite strategy is implemented by the Senior Management in collaboration with the BoD and applied by all divisions through an appropriate operational steering system for risks, covering:

- Governance (decision-making, management and supervisory bodies).
- Management (identification of risk areas, authorisation and risk-taking processes, risk management policies through the use of limits and guidelines, resource management).
- Supervision (budgetary monitoring, reporting, leading risk indicators, permanent controls and internal audits).

Essential indicators for determining the Risk Appetite and their adaptations are regularly supervised over the year in order to detect any events that may result in unfavourable developments on the Company's risk profile. Such events may give rise to remedial action, up to the deployment of the recovery plan in the most severe cases.

The BoD of the Company has the ultimate responsibility for the Company's risk appetite at all times.

The Company is considering the time and requirements in order to initiate the establishment of a Risk Appetite Statement.

2.3. Internal Capital Adequacy Assessment Process

The ICAAP requires institutions to identify and assess risks not adequately covered in Pillar I, maintain sufficient capital to face these risks and apply appropriate risk-management techniques to maintain adequate capitalization on an ongoing and forward looking basis, i.e., internal capital supply to exceed internal capital demand.

On 10th July 2019, CySEC issued Circular <u>C326</u> regarding the Prudential Supervision Information which will be required to be submitted ("Form 144-14-11") by all the Investment Firms by the 30th of June each year. Specifically, this particular form was addressed by CySEC in order to collect relevant information by the CIFs regarding the following areas:

- The assessment of ICAAP.
- The assessment of annual audited financial statements.
- The safeguarding of clients' money.

The regular deadline of the submission of the Form-144-14-11 for 2021 was extended by one month due to COVID-19 issues as per CySEC's Circular <u>C445</u>. Therefore, the Company's ICAAP results, have been successfully submitted to CySEC through Form 144-14-11 by the end of July 2021.

The Company maintains compliance with the ICAAP as required under Pillar II of Basel III and its local implementation in Cyprus, through risk management and governance framework, methodologies, processes and infrastructure.

The Company prepared the ICAAP with reference date 31st December 2020. The results of these tests showed that the Company currently has adequate capital and liquidity reserves to absorb the impact of such risks if they were to materialize in line with the tests' parameters. In particular, the results of the Company's analysis suggest a **Pillar I** and **Pillar II** Capital allocation for the next

year under the Base Scenario of EUR4,356,161 and a total Eligible Capital of EUR5,920,302 which creates a surplus of EUR1,564,141.

The methods used to quantify the Company's Pillar I capital requirements are in accordance with CRR, whereas for computing its Pillar II capital requirement, the Company uses a more sophisticated methodology to quantify and aggregate the capital requirements for the risks in total. With this in mind capital, should be allocated in order to absorb Pillar II risks, incorporating the assessment undertaken by the Company for the purpose of its ICAAP.

All risks that are considered as material have been included in the analysis. Even when considering the capital allocation for Pillar II risks, the Company's adjusted capital adequacy ratio for the next year is expected to stand at 11.26% based on the Company's financial projections. The following table provides a breakdown of the Company's capital allocation for Pillar I and Pillar II risks for the next three years.

$$\label{eq:adjusted} \textit{Adjusted capital adequacy ratio} = \frac{\textit{total eligible capital}}{\textit{Pillar I + Pillar II risk weighted exposure}}$$

Furthermore, the Company applies stress tests scenarios in its ICAAP in order to assess the Company's potential risks arising from such scenarios. In particular, the updated ICAAP includes stress test scenarios that relate to the Company's foreign exchange risk stress test scenario, recession/business risk stress test scenario and reverse stress test scenario, based on the Company's expectations for the next three years.

In line with the recent changes in the regulatory framework, the Company awaits the new guidelines for reconstructing its ICAAP in order to capture the new requirements arising from the new prudential regime.

2.4. Stress Tests

Stress testing is a key risk management tool used by the Company to rehearse the business response to a range of scenarios, based on variations of market, economic and other operating environment conditions. Stress tests are performed for both internal and regulatory purposes and serve an important role in:

- Understanding the risk profile of the Company.
- The evaluation of the Company's capital adequacy in absorbing potential losses under stressed conditions: This takes place in the context of the Company's ICAAP on an annual basis.
- The evaluation of the Company's strategy: Senior management considers the stress test results against the approved business plans and determines whether any corrective actions

- need to be taken. Overall, stress testing allows senior management to determine whether the Company's exposures correspond to its risk appetite.
- The establishment or revision of limits: Stress test results, where applicable, are part of the risk management processes for the establishment or revision of limits across products, different market risk variables and portfolios.

The ultimate responsibility and ownership of the Company's stress testing policy rests with the BoD. If the stress testing scenarios reveal vulnerability to a given set of risks, the management should make recommendations to the BoD for mitigation measures or actions. These may vary depending on the circumstances and include one or more of the following:

- Review the overall business strategy, risk appetite, capital and liquidity planning.
- Review limits.
- Reduce underlying risk positions through risk mitigation strategies.
- Consider an increase in capital.
- Enhance contingency planning.

The Company performs financial modelling and stress analysis on a frequent basis especially when year-end financial results are available or when it revises its business plan, mainly through its ICAAP report.

2.5. Diversity Policy

Diversity is increasingly seen as an asset to organizations and linked to better economic performance. It is an integral part of how the Company does business and imperative to commercial success.

The Company recognizes the value of a diverse and skilled workforce and management body, which includes and makes use of differences in the age, skills, experience, background, race and gender between them. A balance of these differences will be considered when determining the optimum composition.

The Company is committed to creating and maintaining an inclusive and collaborative workplace culture that will provide sustainability for the organization into the future. This is also documented as best practises in the Corporate Governance Code of many EU countries.

In line with the recent changes in the regulatory reporting framework, the Company maintains a dedicated diversity policy in relation to the Management body.

2.6. Board Recruitment

One of the BoD's main responsibilities is to identify, evaluate and select candidates for the Board and ensure appropriate succession planning. The Senior Management is assigned the responsibility to review the qualifications of potential director candidates and make recommendations to the BoD.

The persons proposed for the appointment should have specialised skills and/or knowledge to enhance the collective knowledge of the BoD and must be able to commit the necessary time and effort to fulfil their responsibilities. The final approval of a member of the Management Body is given by CySEC.

Factors considered in the review of potential candidates include:

- Specialised skills and/or knowledge in accounting, finance, banking, law, business administration or related subject.
- Knowledge of and experience with financial institutions ("fit-and-proper").
- Integrity, honesty and the ability to generate public confidence.
- Knowledge of financial matters including understanding financial statements and financial ratios.
- Demonstrated sound business judgment.
- Clean criminal record.
- Risk management experience.

In line with the recent changes in the regulatory reporting framework, the Company maintains a dedicated recruitment policy in relation to the BoD.

The Company's BoD is chosen to be specialists in various fields in order to be able to offer diversity and the expertise required to oversee its smooth operations.

2.7. Remuneration

Remuneration refers to payments or compensations received for services or employment. The remuneration system includes the base salary and any bonuses or other economic benefits that an employee or executive receives during employment and shall be appropriate to the CIF's size, internal organization and the nature, the scope and the complexity of its activities.

During 2021, the Company's remuneration system is concerned with practices of the Company for those categories of staff whose professional activities have a material impact on its risk profile, i.e. the Senior Management, members of the Board of Directors or risk takers, whose professional

activities have a material impact on the risk profile of the Company; the said practices are established to ensure that the rewards for the 'Executive Management' provide the right incentives to achieve the key business aims.

The total remuneration of staff consists of fixed and variable components. Fixed and variable components are appropriately balanced and the fixed component represents a sufficiently high proportion of the total remuneration to allow the operation of a fully flexible policy on variable remuneration components, including the possibility to pay no variable remuneration component. The Company manages and controls the ratios between the fixed and the variable component of the total remuneration for each individual and ensures compliance with the requirements arising from IFD.

Based on the requirements arising from the <u>IFD</u> in relation to the remuneration policies, the Company updated its Remuneration Policy and set appropriate ratios between the variable and fixed components of the total remuneration taking into account the business activities of the Company and associated risks, as well as the impact that different categories of staff, including senior management, risk takers, staff engaged in control functions and any employees receiving overall remuneration equal to at least the lowest remuneration received by senior management or risk takers, whose professional activities have a material impact on the risk profile of the investment firm or of the assets that it manages, have on the risk profile of the Company.

The table below presents the remuneration of the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company for the year ended 31st of December 2021.

Table 2: Aggregate Quantitative Information on Remuneration

Figures in EUR	No. of staff	Fixed	Variable	Of which were cash	Of which were shares	Of which were share- linked	Of which were other type of instrum ents	Total
Executive Directors	2	84,000	-	-	-	-	-	84,000
Non-Executive	2	109,000	-	-	-	-	-	109,000
Directors								
Heads of Brokerage	2	180,000	34,475	34,475	-	-	-	214,475
Heads of Compliance and Risk and Finance, Accounting and IT	2	148,967	3,741	3,741	-	-	-	152,708
Other staff whose actions have a material	5	369,613	266,763	266,763	-	-	-	636,376

impact on the risk profile of the Company								
Grand Total	13	891,580	304,979	304,979	-	-	-	1,196,559

The table below presents the amounts of deferred remuneration awarded for previous performance periods of the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company, split into the amount due to vest in the financial year for the year ended 31st of December 2021 and the amount due to vest in subsequent years.

Table 3: Aggregate Quantitative Information on Deferred Remuneration

Figures in EUR	No. of staff	Amount due to vest in 2021	Amount due to vest in subsequent years	Total
Executive Directors	-	-	-	-
Non-Executive	-	-	-	-
Directors				
Heads of Back-	-	-	-	-
office				
Heads of Brokerage	-	-	-	-
Heads of Finance,	-	-	-	-
Accounting and IT				
Other staff whose	-	-	-	-
actions have a				
material impact on				
the risk profile of				
the Company				
Grand Total	-	-	-	-

The table below presents the amounts of deferred remuneration of the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company, due to vest in the financial year 2021 that is paid out during the financial year 2021, and that is reduced through the performance adjustments.

Table 4: Aggregate Quantitative Information on Deferred Remuneration that is paid out during the financial year 2021, and that is reduced through the performance adjustments

Figures in EUR	No. of staff	Amount paid out during 2021	Reduced through the performance adjustments
Executive Directors	-	-	-
Non-Executive	-	-	-
Directors			
Heads of Back-office	-	-	-
Heads of Brokerage	-	-	-
Heads of Finance,	-	-	-
Accounting and IT			

Other staff whose	-	-	-
actions have a material			
impact on the risk			
profile of the Company			
Grand Total	-	-	-

The table below presents the amounts of guaranteed variable remuneration awards of the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company, during the financial year 2021.

Table 5: Aggregate Quantitative Information on Guaranteed Variable Remuneration Awards

Figures in EUR	No. of staff	Guaranteed Variable Remuneration Awards
Executive Directors	-	-
Non-Executive Directors	-	-
Heads of Back-office	-	-
Heads of Brokerage	-	-
Heads of Finance, Accounting and IT	-	-
Other staff whose actions have a material impact on the risk profile of the Company	-	-
Grand Total	-	-

The table below presents the amounts of severance payments awarded to the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company in previous financial years, that have been paid out during the financial year 2021.

Table 6: Aggregate Quantitative Information on Severance Payments awarded in previous financial year, that have been paid out during the financial year 2021.

Figures in EUR	No. of staff	Severance payments awarded in previous financial years and they have been paid out during 2021
Executive Directors	-	-
Non-Executive Directors	-	-
Heads of Back-office	-	-
Heads of Brokerage	-	-
Heads of Finance, Accounting and IT	-	-
Other staff whose actions have a material impact on the risk profile of the Company	-	-

Grand Total	-	-
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The table below presents the amounts of severance payments awarded to the members of the BoD and other key management personnel whose professional activities have a material impact on the risk profile of the Company during the financial year 2021.

Table 7: Aggregate Quantitative Information on Severance Payments during the financial year 2021

Figures in EUR	No. of staff	Up-front Severance payments awarded during 2021	Deferred Severance payments awarded during 2021	Total
Executive Directors		-	-	-
Non-Executive Directors		-	-	-
Heads of Back-office		-	-	-
Heads of Brokerage		-	-	-
Heads of Finance, Accounting and IT		-	-	-
Other staff whose actions have a material impact on the risk profile of the Company		-	-	-
Grand Total		-	-	-

During the year ended 31st of December 2021, the Company did not award any severance payment.

2.8. Directorships held by Members of the Management Body

As at 31st December 2021, the members of the Management body of the Company, given their industry experience, have been taking seats in other Company boards. In line with this, the following table indicates the number of positions that each member holds (including the one in the Company). Positions held by a member of the Management body in the same group are considered as one position.

Table 8: Directorships held by Members of the Management Body

Name	Position in the CIF	Directorships	Directorships	(Non-
		(Executive)	Executive)	
Benjamin Bilski	Executive Director "4-eyes"	2	0	
Michael Milonas	Executive Director "4-eyes"	2	1	
Andreas Matsas	Non-Executive Director	-	4	
Socrates Fekkas	Non-Executive Director	1	2	

Mr. Socratis Fekkas and Mr. Andreas Matsas resigned from his position as a member of the Board of Directors of the Company on 2 May 2022.

Mr. Pantelis Christou, Mr. Demetris Sparsis and Mr. Georgios Lakkotrypis were appointed on 2nd June 2022.

During 2021, the BoD has met 9 times discussing important issues surrounding the Company's operations in an effort to effectively discharge its duties.

2.9. Board Risk Management Declaration

The Company's Risk Management Committee is entitled to review and appropriately assess the effectiveness of the risk management strategies and procedures adopted by the Company.

The abovementioned procedures are designed in order to manage and mitigate any deficiencies that the Company might face during its operations.

The Company's Management Body ensures that the Company has adequate measures and procedures in place so as to prevent and mitigate any risk arising from its operations.

2.10. Risk Profile

The Company's management body is appropriately informed and acknowledge the necessity of taking all the appropriate actions for complying with the Company's minimum requirements for its Own Funds Ratio and its Own Funds, which are 100.00% and EUR750,000.

The Company applies adequate mechanisms and systems in order to detect the risks is exposed, arising from its operations.

The Company's material risks are assessed on quarterly basis via the use of a Risk Register and the results are communicated to the Company's BoD in order to decide which mitigating actions the Company should take.

The table below summarises the main risks identified and the controls the Company has already taken in order to manage and mitigate those risks.

Table 9: Material Risks

Risk Type	Controls in place
Regulatory	The Company monitors its Total Own Funds Ratio and Own Funds on a quarterly basis
Risk	in order to ensure that the Company complies with the relevant requirements (100.00% and EUR750,000, respectively).
	The Company's Total Own Funds Ratio stood at 343.4211% as at 31st December 2021,
	which is above the minimum requirement of 100.00%. Additionally, the Company's

	Own Funds stood at EUR17,981,173 which is above the minimum requirement of EUR5,235,897 (to comply with the maximum between the minimum permanent control of EUR750,000, the V feeter requirement of EUR5,235,897 and the Eirod
	capital of EUR750,000, the K-factor requirement of EUR5,235,897 and the Fixed Overheads requirement of EUR3,511,403).
Risk to Client	The Company monitors its K-factor requirements in relation to the RtC and reports the relevant factor amount and capital requirements on a quarterly basis.
	As at 31st December 2021 the Company's RtC requirement mainly emanated from K-AUM, K-CMH, K-ASA and K-COH in accordance to the Company's business and activities.
	As at 31 st December 2021, the Company's capital usage for the RtC K-factor requirement amounted to EUR178,685 . Additional information in relation to the Risk to Client requirement is disclosed in <u>Section 4.1 – Risk to Client</u> .
Risk to Market	The Company monitors these exposures on a quarterly basis and has policies and procedures in place to minimise its market risk exposures.
	As at 31st December 2021 the Company's market risk mainly emanated from foreign exchange rates, equities and commodities prices fluctuations which affect the Company's deposits in foreign currencies as well as from positions held during forex, equity and commodity trading.
	The Company's total capital usage for RtM K-factor requirement as at 31 st December 2021 amounted to EUR3,304,921 . Additional information in relation to the Risk to Market requirement is disclosed in <u>Section 4.2 – Risk to Market</u> .
Risk to Firm	The Company monitors the value of its K-factors in relation to the RtF in order to detect any trend that could leave the Company with a materially different own funds requirement and reports these exposures on a quarterly basis.
	As at 31 st December 2021, the Company's capital usage for RtF amounted to EUR1,752,291. Additional information in relation to the Risk to Firm requirement is disclosed in <u>Section 4.3 – Risk to Firm</u> .
Operational Risk	The Company is exposed to Operational Risk associated with inadequate personnel, processes, systems, infrastructure or external events of the Company. The Company assesses, monitors and mitigates its Operational risk exposure by having in place adequate measures, procedures and controls to be followed by its personnel. Additionally, the Company performs periodic checks on its IT infrastructure and ensures that security systems are in place and upgraded.

2.11. Reporting and Control

In line with the requirements set out in the Cyprus Investment Firms Law and subsequent Directives, the Company has been able to maintain a good information flow to the Management body, as it can be seen below:

Table 10: Periodic Reporting Summary

Report Name	Report Description	Owner	Recipient	Frequency	Original Deadlines ¹
Annual Compliance Report	To inform the Senior Management & the BoD of the Company regarding the Performance of Compliance function during the year	Compliance Officer	Senior Management, BoD, CySEC	Annual	30/04/2022
Annual Internal Audit Report	To inform the Senior Management & the BoD of the Company regarding the Internal Auditor during the year	Internal Auditor	Senior Management, BoD, CySEC	Annual	30/04/2022
Annual Risk Management Report	To present the work undertaken by the Risk Manager during the year	Risk Manager	Senior Management, BoD, CySEC	Annual	30/04/2022
Pillar III Disclosures (Market Discipline and Disclosure	To disclose information regarding Company's risk management, capital structure, capital adequacy and risk exposures	Senior Management	BoD, CySEC, Public	Annual	30/04/2022
Financial Reporting	It is a formal record of the financial activities of the CIF	External Auditor	BoD, CySEC	Annual	30/04/2022

¹ CySEC, through its email dated 25 May 2022 and its Letter dated on 18 April 2022, extended the deadline by two months of the following annual reports:

^{1.} Audited Financial Statements

^{2.} Form165-01 based on the Audited Financial Statements

^{3.} External auditors' verification report regarding Pillar III Disclosures.

Suitability Report	It's a formal report, which is required to be provided to the retail clients of the CIF in order to make a personal recommendation to the client.	External Auditor	BoD, CySEC	Annual	30/04/2022
Audited Statement of Eligible Funds	A measure of the CIF's ICF. It is expressed based on a risk based approach taking into account the reliability of the statement of eligible funds and financial instruments.	External Auditor	BoD, CySEC	Annual	10/05/2022
Pillar III Disclosures (Market Discipline and Disclosure) based on the Audited figures	To disclose information regarding Company's risk management, capital structure, capital adequacy and risk exposures based on its Audited figures.	Senior Management	BoD, CySEC, Public	Annual	31/05/2022
Capital Adequacy Reporting	A measure of the CIF's capital. It is expressed as a percentage and is used to protect depositors and promote the stability and efficiency of financial systems all over the world	Risk Management Function/ Financial Department	Senior Management, CySEC	Quarterly plus Audited	11/05/2021 11/10/2021 11/11/2021 11/02/2022

3. Capital Management and Adequacy

3.1. The Regulatory Framework

The new prudential framework for investment firms takes into consideration specific business practises of different types of investment firms. In particular, the new prudential regime takes into account the investment firms' size and interconnectedness based on financial and economic factors. The new regulatory requirements are calibrated in a proportionate manner to the investment firms' type, the best interests of their clients and the promotion of the smooth and orderly functioning of their operating markets. The new prudential regime was published on 5th of December 2019. They were translated into European law by a directive (IFD) and a regulation (IFR) which entered into force on 26th of June 2021 onwards.

The general framework defined by the **IFD** is structured around three (3) pillars:

- **Pillar I:** sets the minimum solvency requirements and defines the rules that investment firms, that are required to comply with the regulation, must use to measure risks and calculate associated capital requirements, according to standard or more advanced methods.
- **Pillar II:** relates to the discretionary supervision implemented by the competent authority, which allows them to assess the adequacy of capital requirements as calculated under Pillar I and their liquid assets, and to calibrate additional capital requirements with regard to risks.
- **Pillar III:** encourages market discipline by developing a set of qualitative or quantitative disclosure requirements which will allow market participants to make a better assessment of a given institution's capital, risk exposure, risk assessment processes and, accordingly, capital adequacy.

In terms of capital, the main new measures introduced or were due for implementation in 2021 to strengthen investment firms' solvency were as follows:

- New initial capital.
- New K-factor capital requirements.
- Introduce of liquidity requirement.
- Application of fixed overheads requirement to Class 2 and Class 3 investment firms.

3.2. Regulatory Capital

According to the International Financial Reporting Standards ("IFRS"), the Company's regulatory capital consists of Common Equity Tier 1 and Tier 2 Capital.

Common Equity Tier 1 Capital ("CET1 Capital")

According to CRR/CRDIV regulations, CET1 capital is made up primarily of the following:

- Ordinary shares (net of repurchased shares and treasury shares) and related share premium accounts.
- Retained earnings.
- Other reserves.
- Minority interest limited by <u>CRR/CRDIV</u>.

Deductions from Common Equity Tier 1 capital essentially involve the following:

- Goodwill.
- Other Intangible assets.
- Losses for the current financial year
- Deferred tax assets that rely on future profitability and do not arise from temporary differences net of associated tax liabilities.
- Qualifying holding outside the financial sector which exceeds 15.00% of own funds.
- Total qualifying holdings in undertaking other than financial sector entities which exceeds **60.00%** of its own funds.
- CET1 instruments in financial sector entities where the investment firms does not have significant investment.
- CET1 instruments in financial sector entities where the investment firms has a significant investment.
- Defined benefit pension fund assets on the balance sheet of the institution.
- The amount of direct, indirect and synthetic holdings of own CET 1 instruments, including own CET1 instruments that an investment firm is under an actual or contingent obligation to purchase by virtue of an existing contractual obligation.
- Value adjustments to CET1 resulting from the requirements of prudent filters.
- The Investors Compensation Fund ("ICF") contributions as per Circular <u>C162</u> issued by CySEC on 10th October 2016.
- According to paragraph 11(6) of the <u>Directive DI87-07</u>, the members of ICF are required to keep a minimum cash buffer of 3 per thousand of the eligible funds and financial instruments of their clients as at the previous year in a separate bank account in case there is need for an extraordinary contribution and this should not be used for any other purpose. Therefore, CIFs should deduct the additional cash buffer of 3 per thousand of the eligible funds and financial instruments of their clients from the Common Equity Tier 1 capital. CIFs are expected to reflect the above in their submissions of the Form 165-01 (calculation of own funds and capital adequacy ratio).

Inclusion of Interim Profits:

CySEC issued Circular C305 to provide further guidance to the CIFs regarding the inclusion of interim profits in CET1 Capital.

According to Article 26(2) of the <u>CRR</u>, CIFs may include interim profits in CET1 Capital, before the CIF has taken a formal decision confirming its final profits for the year, only if they get the prior permission of CySEC.

CIFs should apply for a permission from CySEC in order to include interim profits in CET1 Capital. In their application, CIFs are required to demonstrate that the conditions, as set out in Article 26(2) of CRR, are met.

The verification of interim financial information by the external auditor of the CIF for the purpose of Article 26(2) of <u>CRR</u> shall be at least the 'Independent auditors' report on review of interim financial statements' based on the international standard "International Standard on Review Engagements 2410, 'Review of interim financial information performed by the independent auditor of the Entity'.

CIFs that apply to CySEC for a permission to include their interim profits in CET1 Capital should submit to CySEC, via portal and under the section "Application for permission as per Article 26(2) of <u>CRR</u> for interim profits", the following:

- A confirmation letter from the CIF stating the below information:
 - The reporting period for which the CIF wishes to recognise as CET1 capital the verified profits.
 - Profits as verified.
 - Foreseeable charges/deductions (e.g. dividends).
- The total CET1 prior and after the inclusion of verified profits
- The independent auditor's verification report with regards to the interim profits that the permission is requested.

It was clarified that interim profits, for which the permission of CySEC has not been granted, will not be eligible to be included in CET1 Capital.

It should be noted that CySEC's permission is not needed for losses, whether interim or final. Losses must be deducted in full, from own funds as soon as they are incurred.

Tier 2 Capital

Tier 2 capital includes:

• Dated subordinated notes.

- Any positive difference between (i) the sum of value adjustments and collective impairment losses on customer loans and receivables exposures, risk-weighted using the standardised approach and (ii) expected losses, up to 0.60% of the total credit risk-weighted assets using the Internal Ratings Based approach.
- Value adjustments for general credit risk related to collective impairment losses on customer loans and receivables exposures, risk-weighted using the standardised approach, up to 1.25% of the total credit risk-weighted assets.

Tier 2 capital shall be less or equal to **one third** of Tier 1 Capital.

Deductions of Tier 2 capital essentially apply to the following:

- The amount of direct, indirect and synthetic holdings of own Tier 2 instruments, including own Tier 2 instruments that an investment firm could be obliged to purchase as a result of existing and contractual obligations.
- Tier 2 instruments of financial sector entities where the investment firm does not have a significant investment.
- Tier 2 instruments of financial sector entities where the investment firm has a significant investment.

3.3. Solvency Ratio (Capital Ratio or Total Own Funds Ratio)

The solvency ratio is set by comparing the investment firms' equity with the highest between the permanent minimum capital, the K-factor requirement or the fixed overhead requirement.

In accordance with the new regulatory framework, the Company shall comply with the following minimum requirements at all times:

- CET1 Ratio of **56.00%**.
- Tier 1 Ratio of **75.00%** (including CET1 and Additional Tier 1).
- Total Own Funds Ratio of 100.00% (including CET1 and Additional Tier 1 Tier 2).

3.4. Capital Management

Capital management is implemented by the Senior Management. As part of managing its capital, the Company ensures that its solvency level is always compatible with the following objectives:

- Maintaining its financial solidity and respecting the Risk Appetite targets.
- Preserving its financial flexibility to finance organic growth.
- Adequate allocation of capital among the various business lines according to the Company's strategic objectives.
- Maintaining the Company's resilience in the event of stress scenarios.

• Meeting the expectations of its various stakeholders: supervisors, debt and equity investors, rating agencies, and shareholders.

The Company determines its internal solvency targets in accordance with these.

In line with the above, the Company is obligated to calculate and report on a quarterly basis, under IFD, its Permanent minimum capital requirement (EUR750,000), K-factor requirement (sum of the Risk to Client, Risk to Market and Risk to Firm) and the fixed overheads requirements the result of which, i.e. solvency/total own funds ratio, needs to be above 100.00% at all times.

At 31st December 2021, the Total Capital ratio of the Company stood at **343.4211%** capital requirement of **EUR5,235,897**. Total Capital ratio and total capital requirements are calculated in accordance to the relevant provisions of the <u>IFR</u>.

Table 11: Capital Requirements

EUR	December 31, 2021 (Audited)	September 30, 2021 (Unaudited)	EUR	Δ %
Total Own Funds Ratio	343.4211%	105.6577%		237.7634%
Total Own Funds Ratio surplus/(deficit)	243.4211%	5.6577%		237.7634%
Capital Adequacy (CET1) ratio	343.4211%	105.6577%		237.7634%
CET1 Capital	17,981,173	6,145,574	11,835,599	192.5874%
Tier 1 Capital	17,981,173	6,145,574	11,835,599	192.5874%
Tier 2 Capital	-	-	-	-
Total Own Funds	17,981,173	6,145,574	11,835,599	192.5874%
Total Own Funds surplus/(deficit)	12,745,276	329,082	12,416,194	3,772.9794%
Risk to Client				
Assets Under Management Requirement	5,190	4,599	591	12.8582%
Client Money Held Requirement - segregated	116,598	104,929	11,669	11.1209%
Client Money Held Requirement – non-segregated	-	-	-	-
Asset Safeguarded and Administered Requirement	56,880	48,176	8,704	18.0671%
Client Orders Handled Requirement – Cash trades	15	31	(16)	(51.1587%)
Client Orders Handled Requirement – Derivatives trades	1	1	-	141.2285%
Risk to Market				
K-Net Position Risk Requirement	3,304,921	3,286,091	18,830	0.5730%
Risk to Firm				
Trading Counterparty default requirement	1,733,893	2,146,809	(412,916)	(19.2340%)

Daily Trading Flow Requirement – Cash trades	68	107	(39)	(36.2135%)
Daily Trading Flow Requirement – Derivative Trades	18,331	20,347	(2,016)	(9.9115%)
K-Concentration Risk Requirement	-	205,402	(205,402)	(100.0000%)
Total K-factor Requirement	5,235,897	5,816,492	(580,595)	(9.9819%)
Fixed Overheads Requirement	3,511,403	951,866	2,559,537	268.8969%
Permanent minimum capital Requirement	750,000	750,000	-	-
Total Own Funds Requirement	5,235,897	5,816,492	(580,595)	(9.9819%)
Liquidity Requirement	1,170,468	317,289	853,179	268.8969%
Liquid Assets	3,313,716	1,233,578	2,080,138	168.6265%
Liquid Assets surplus	2,143,248	916,289	1,226,959	133.9053%

Table 12: Regulatory Capital

Table 12. Regulatory Capital				
EUR	December 31, 2021 (Audited)	September 30, 2021 (Unaudited)	EUR	Δ %
Common Equity Tier 1 capital: instruments and reserves				
Fully paid up capital instruments	1,580,000	1,510,000	70,000	4.6358%
Share premium	16,850,000	9,920,000	6,930,000	69.8589%
Retained earnings	(731,230)	(782,597)	51,367	(6.5637%)
Accumulated other comprehensive income	-	-	-	-
Other reserves	500,000	500,000	-	-
Minority interest given recognition on CET1 capital	-	-	-	-
Adjustments to CET1 due to prudential filters	(14,536)	(16,935)	2,399	(14.1710%)
Other funds	-	-	-	-
Common Equity Tier 1 (CET 1) capital before regulatory adjustments	18,184,234	11,130,467	7,053,767	63.3735%
Common Equity Tier 1 (CET 1) capital: regulatory adjustments				
(-) Own CET instruments	-	-	-	-
(-) Direct holdings of CET 1 instruments	-	-	-	-
(-) Indirect holdings of CET 1 instruments	-	-	-	-
(-) Synthetic holdings of CET 1 instruments	-	-	-	-
(-) Losses for the current financial year	-	(4,731,467)	4,731,467	(100.0000%)
(-) Goodwill	-	-	-	-
(-) Other intangible assets	(35,159)	(102,630)	67,471	(65.7423%)
(-) Deferred tax assets that rely on future profitability and do not arise from temporary differences net of associated tax liabilities	-	-	-	-
(-) Qualifying holding outside the financial sector which exceeds 15% of own funds	-	-	-	-

(-) Total qualifying holding in undertaking other than financial sector entities which exceeds 60.00% of its own funds	-	-	-	-
(-) CET 1 instruments of financial sector entities where the institution does not have a significant investment.	-	-	-	-
(-) CET 1 instruments of financial sector entities where the institution has a significant investment.	-	-	-	-
(-) Defined benefit pension fund assets	-	-	-	-
(-) Other deductions	-	-	-	-
CET 1: Other capital elements, deductions and adjustments	(167,903)	(150,796)	(17,107)	11.3440%
Total regulatory adjustments to Common Equity Tier 1 (CET 1) capital	(203,061)	(4,984,894)	4,781,833	(95.9265%)
Common Equity Tier 1 (CET 1) capital	17,981,173	6,145,574	11,835,599	192.5874%
Additional Tier 1 Capital	-	-	-	-
Tier 1 Capital	17,981,173	6,145,574	11,835,599	192.5874%
Tier 2 Capital	-	-	-	-
Total Capital	17,981,173	6,145,574	11,835,599	192.5874%
Permanent minimum capital requirement	750,000	750,000	-	-
K-Factor requirement	5,235,897	5,816,492	(580,595)	(9.9819%)
Fixed overheads requirement	3,511,403	951,866	2,559,537	268.8969%
Total Capital Requirement	5,235,897	5,816,492	(580,595)	(9.9819%)
Capital Ratios				
CET 1 capital ratio	343.4211%	105.6577%		237.7634%
Tier 1 Capital ratio	343.4211%	105.6577%		237.7634%
Total Own Funds ratio	343.4211%	105.6577%		237.7634%

The Company calculates its regulatory capital in accordance with the relevant provisions set out in <u>CRR</u>.

Table 13: EU IF CC1.01 – Composition of regulatory own funds

	Table 13: EU IF CC1.01 – Composition of regulatory own funds Common Equity Tier 1 (CET 1) capital: instruments and reserves				
	EUR	December 31, 2021 (Audited)	Source based on reference numbers/letters of the balance sheet in the audited		
1	OWN FUNDS	17,981,173			
2	TIER 1 CAPITAL	17,981,173			
3	COMMON EQUITY TIER 1 CAPITAL	17,981,173			
4	Fully paid up capital instruments	1,580,000	610010		
5	Share premium	16,850,000	610020		
6	Retained earnings	(731,230)	620010, 620020, 620030, 710011 - 980040		
7	Accumulated other comprehensive income	-			
8	Other reserves	500,000	620031		
9	Minority interest given recognition on CET1 capital	-			
10	Adjustments to CET1 due to prudential filters	(14,536)			
11	Other funds	-			
12	(-) TOTAL DEDUCTIONS FROM CET 1 capital	(203,061)			
13	(-) Own CET 1 instruments	-			
14	(-) Direct holdings of CET 1 instruments	-			
15	(-) Indirect holdings of CET 1 instruments	-			
16	(-) Synthetic holdings of CET 1 instruments	-			
17	(-) Losses for the current financial year	-			
18	(-) Goodwill	-			
19	(-) Other intangible assets	(35,159)	110010, 111010		
20	(-) Deferred tax assets that rely on future profitability and do not arise from temporary differences net of associated tax liabilities	-			
21	(-) Qualifying holding outside the financial sector which exceeds 15% of own funds	-			
22	(-) Total qualifying holding in undertaking other than financial sector entities which exceeds 60.00% of its own funds	-			
23	(-) CET 1 instruments of financial sector entities where the institution does not have a significant investment.	-			
24	(-) CET 1 instruments of financial sector entities where the institution has a significant investment.	_			
25	(-) Defined benefit pension fund assets	-			
26	(-) Other deductions	_			

27	CET 1: Other capital elements, deductions and adjustments	$(167,903)^2$	170010
28	ADDITIONAL TIER 1 CAPITAL	_	
29	Fully paid up, directly issued capital instruments	-	
30	Share premium	-	
31	(-) TOTAL DEDUCTIONS FROM ADDITIONAL TIER 1	-	
32	(-) Own AT1 instruments	-	
33	(-) Direct holdings of AT1 instruments	-	
34	(-) Indirect holdings of AT1 instruments	-	
35	(-) Synthetic holdings of AT1 instruments	-	
36	(-) AT1 instruments of financial sector entities where the institution does not have a significant investment	-	
37	(-) AT1 instruments of financial sector entities where the institution has a significant investment	-	
38	(-) Other deductions	-	
39	Additional Tier 1: Other capital elements, deductions and adjustments	-	
40	TIER 2 CAPITAL	-	
41	Fully paid up, directly issued capital instruments	-	
42	Share premium	-	
43	(-) TOTAL DEDUCTIONS FROM TIER 2	-	
44	(-) Own T2 instruments	-	
45	(-) Direct holdings of T2 instruments	-	
46	(-) Indirect holdings of T2 instruments	-	
47	(-) Synthetic holdings of T2 instruments	-	
48	(-) T2 instruments of financial sector entities where the institution does not have a significant investment	_	
49	(-) T2 instruments of financial sector entities where the institution has a significant investment	-	
50	Tier 2: Other capital elements, deductions and adjustments	-	

-

² The amount of **EUR167,903** represents the ICF contributions as per <u>Circular C162</u> of the CySEC dated 10 October 2016, the additional cash buffer of 3 per thousand of the eligible funds and financial instruments of Company's clients as per the paragraph 11(6) of the <u>Directive DI87-07</u>.

Table 14: El	U IFCC2: Own funds reconciliation			nancial statements
		Balance sheet as in published/audited financial statements	Under regulatory scope of consolidation	Cross reference to EU IF CC1
		As at period end December 31, 2021 (Audited)	As at period end December 31, 2021 (Audited)	
Assets - B	-		t in the published/audited finar	icial statements
1	Property and equipment	378,160	N/A	
2	Right-of-use assets	38,000	N/A	
3	Intangible assets	35,159	N/A	19
4	Investors' compensation fund	114,513	N/A	27
5	Other receivables	1,753,591	N/A	
6	Receivables from related parties	9,551,082	N/A	
7	Derivative assets	6,241,499	N/A	10^{3}
8	Restricted cash	57,942	N/A	
9	Cash at bank and in hand	7,724,056	N/A	274
	Total Assets	25,894,002		
Liabilities		ses according to the bal	ance sheet in the published/au	dited financial
1	Other payables	687,870	N/A	
2	Payables to related parties	842,003	N/A	
3	Committed clients' funds	5,216,003	N/A	
4	Derivative liabilities	949,357	N/A	10 ³
	Total Liabilities	7,695,233		
Shareholo	ders' Equity	<u> </u>		
1	Share capital	1,580,000	N/A	4
2	Share premium	16,850,000	N/A	5
3	Contribution from shareholder	500,000	N/A	8
4	Accumulated losses	(731,231)	N/A	6

Adjustments to CET1 due to prudential filters – EUR14,536
 Deductible amount (EUR53,390) representing the additional cash buffer of 3 per thousand of the eligible funds and financial instruments of Company's clients as per the paragraph 11(6) of the <u>Directive DI87-07</u>.

Total equity	Shareholders'	18,198,769	

Table 15: EU IF CCA Own funds: main features of own instruments issued by the Company

Table 1:	5: EU IF CCA Own funds: main features of own instruments issued by the Compan	Ordinary Shares
1	Issuer	Naga Markets Europe Ltd
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	N/A
3	Public or private placement	Private
4	Governing law(s) of the instrument	Cyprus
5	Instrument type (types to be specified by each jurisdiction)	Ordinary Shares
6	Amount recognised in regulatory capital (Currency in million, as of most recent reporting date)	EUR 1.58 million
7	Nominal amount of instrument	N/A
8	Issue price	EUR1.00
9	Redemption price	N/A
10	Accounting classification	Shareholder's equity
11	Original date of issuance	Various
12	Perpetual or dated	N/A
13	Original maturity date	N/A
14	Issuer call subject to prior supervisory approval	N/A
15	Optional call date, contingent call dates and redemption amount	N/A
16	Subsequent call dates, if applicable	N/A
	Coupons / dividends	
17	Fixed or floating dividend/coupon	N/A
18	Coupon rate and any related index	N/A
19	Existence of a dividend stopper	N/A
20	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Fully discretionary
21	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary
22	Existence of step up or other incentive to redeem	N/A
23	Noncumulative or cumulative	N/A
24	Convertible or non-convertible	
25	If convertible, conversion trigger(s)	N/A
26	If convertible, fully or partially	N/A
27	If convertible, conversion rate	N/A
28	If convertible, mandatory or optional conversion	N/A
29	If convertible, specify instrument type convertible into	N/A
30	If convertible, specify issuer of instrument it converts into	N/A
31	Write-down features	N/A

32	If write-down, write-down trigger(s)	N/A
33	If write-down, full or partial	N/A
34	If write-down, permanent or temporary	N/A
35	If temporary write-down, description of write-up mechanism	N/A
36	Non-compliant transitioned features	N/A
37	If yes, specify non-compliant features	No
38	Link to the full term and conditions of the intrument (signposting)	N/A

Deductions from Own Funds:

The Company, in accordance with Article 36 of the <u>CRR</u>, deducted from CET 1 Capital the amount of **EUR203,061** representing the ICF contributions as per Circular <u>C162</u> of the CySEC dated 10 October 2016, the additional cash buffer of 3 per thousand of the eligible funds and financial instruments of Company's clients as per the paragraph 11(6) of the <u>Directive D187-07</u> and the Intangible assets.

Capital Ratios

The Total Own Funds Ratio as reported to CySEC for the year ended 31st December 2021 was **343.4211%**, above the minimum regulatory requirement of **100.00%**.

The table below summarises the Company's capital position measured through the capital ratios as at 31st December 2021.

Capital Ratios	Regulatory Requirement	Position as at 31st of December 2021
CET1 ratio	≥ 56.00%	343.4211%
Tier 1 ratio	≥ 75.00%	343.4211%
Total Own Funds ratio	≥ 100.00%	343.4211%

4. K-Factor Requirement

The <u>IFR</u> introduces a new approach of accounting the potential harm that an investment firm can do to its clients, the markets in which it operates and to itself.

The K-factor requirement captures the Risk-to-Client, Risk-to-Market and Risk-to-Firm. As per the Article 15 of the <u>IFR</u>, an investment firms capital requirement equals to the sum of the following K-factor requirements:

- **Risk-to-Client:** Risk-to-Client covers risks carried by an investment firm during its services, actions or responsibilities, which could negatively impact its clients.
- **Risk-to-Market:** Risk-to-Market captures the net position risk ("**K-NPR**") from the trading book in accordance with the market risk provisions of the <u>CRR</u> or, where permitted by the competent authority for specific types of investment firms which deal on own account through clearing members, based on the total margins required by an investment firm's clearing member ("**K-CMG**").
- **Risk-to-Firm:** Risk-to-Firm captures an investment firm's exposure to the default of its trading counterparties ("**K-TCD**"), concentration risk ("**K-CON**") in an investment firm's large trading book exposures to specific counterparties and operational risks from an investment firm's daily trading flow ("**K-DTF**").

The K-factor requirement is tailored to the investment firms based on the type and scale of the investment firm's activities. The investment firms are required to calculate the K-factor requirement only for the K-factor components that are relevant to the services and activities that they are authorized to provide.

During the year under review, the Company based on its type and scale of activities and the services authorized to provide, was solely exposed to risks arising from the potential harm that an investment firm can do to its clients, the markets in which it operates and to itself.

The Company monitors the value of its K-factors in order to detect any trend that could leave the Company with a materially different own funds requirement and reports these exposures on a quarterly basis.

4.1. Risk to Client

The K-factors under the RtC captures the client assets under management and ongoing advice (K-AUM), client money held (K-CMH), assets safeguarded and administered (K-ASA) and client orders handled (K-COH). The K-factors under RtC are proxies covering the business areas of the Company from which harm to clients can conceivably be generated in case of problems.

The components of the Risk to Client are the following as per the Article 16 of the IFR:

- **K-AUM**: captures the risk of harm to clients from an incorrect discretionary management of client portfolios or poor execution and provides reassurance and client benefits in terms of continuity of service ongoing portfolio management and investment advice.
- **K-CMH**: captures the risk of potential for harm where an investment firm holds money of its clients taking into account whether they are on its own balance sheet or in third-party accounts and arrangements under applicable national law provide that client money is safeguarded in the event of bankruptcy, insolvency, or entry into resolution or administration of the investment firm.
- **K-ASA**: captures the risk of safeguarding and administering client financial instruments and ensures that investment firms hold capital in proportion to such balances, regardless of whether they are on its own balance sheet or in third party accounts.
- **K-COH**: captures the potential risks from both execution of orders in the name of the client and the reception and transmission of client orders.

The Company calculates the RtC K-factor requirement based on the Article 16 of **IFR**.

The Company monitors the value of its K-factors in order to detect any trend that could leave the Company with a materially different own funds requirement and reports these exposures on a quarterly basis.

As at 31st December 2021 the Company's RtC requirement mainly emanated from K-AUM, K-CMH, K-ASA and K-COH in accordance to the Company's business and activities.

The Company calculates the K-AUM, KCMH, K-ASA and K-COH requirements in accordance with the Articles 15, 16, 17, 18, 19 and 20 of the <u>IFR</u>, respectively.

4.1.1 Quantitative Information

The RtC K-factor requirement in this section is measured based on the Article 16 of <u>IFR</u>.

As at 31st December 2021, the Company's capital usage for the RtC K-factor requirement amounted to **EUR178,685** (compared to **EUR157,736**, as at 30th of September 2021).

In particular, the Company's RtC K-factor requirement as at 31st of December 2021 consisted of:

- The Company's K-AUM requirement which amounted to EUR5,190 (compared to EUR4,599, as at 30th of September 2021).
- The Company's K-CMH requirement which amounted to EUR116,598 (compared to EUR104,929, as at 30th of September 2021).

- The Company's K-ASA requirement which amounted to **EUR56,880** (compared to **EUR48,176**, as at 30th of September 2021).
- The Company's K-COH requirement which amounted to **EUR17** (compared to **EUR32**, as at 30th of September 2021).

The tables below illustrate the Company's RtC requirements as at 31st December 2021.

Table 16: RtC Requirement as at 31st December 2021, EUR

Risk to Client	Factor amount	K-factor requirement
K-AUM	25,952,888	5,190
K-CMH	29,149,469	116,598
K-ASA	142,199,049	56,880
К-СОН	29,615	17
Total Risk to Client Requirement		178,685

Table 17: K-AUM Requirement as at 31st December 2021, EUR

K-AUM	Factor amount	K-factor requirement
AUM – Discretionary portfolio management	25,952,888	5,190
AUM – Ongoing non-discretionary advice	-	-
Total	25,952,888	5,190

Table 18: K-CMH Requirement as at 31st December 2021, EUR

K-CMH	Factor amount	K-factor requirement
CMH - segregated	29,149,469	116,598
CMH – non - segregated	-	-
Total	29,149,469	116,598

Table 19: K-ASA Requirement as at 31st December 2021, EUR

K-ASA	Factor amount	K-factor requirement
ASA – Fair value of financial instruments	142,199,049	56,880
(Level 1)	1 .=,155,0 .5	20,000
ASA - Fair value of financial instruments	-	-
(Level 2)		
ASA - Fair value of financial instruments	-	-
(Level 3)		
Of which: Assets formally delegated to	-	-
another financial entity		
Of which: Assets of another financial entity	-	-
that has formally delegated to the Company		
Total	142,199,049	56,880

Table 20: K-COH Requirement as at 31st December 2021, EUR

К-СОН	Factor amount	K-factor requirement
COH – Cash trades		
Of which: Execution of client orders	15,257	15

Of which: Reception and transmission of	_	_
client orders		
COH – Derivatives		
Of which: Execution of client orders	14,358	1
Of which: Reception and transmission of		
client orders	-	-
Total	29,615	16

4.2. Risk to Market

Market risk corresponds to the risk of a loss of value on financial instruments arising from changes in market parameters, the volatility of these parameters and correlations between them. These parameters include, but are not limited to, exchange rates, interest rates, and the price of securities (equity, bonds), commodities, derivatives and other assets, including real estate assets.

As mentioned above, in the context of Pillar I, market risk mainly arises through:

Position Risk: It refers to the probability of loss associated with a particular trading/security (long or short) position due to price changes.

Interest rate risk: The risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. However, due to their short residual maturity, the resulting capital requirement is zero.

Commodities Risk: It refers to the uncertainties of future market values and of the size of the future income, caused by the fluctuation in the prices of commodities. These commodities may be oil, metals, gas, electricity etc.

Foreign Exchange Risk: It is a financial risk that exists when a financial transaction is denominated in a currency other than the base currency of the Company. The foreign exchange risk in the Company is effectively managed by the establishment and control of foreign exchange limits, such as through the establishment of maximum value of exposure to a particular currency pair as well as through the utilization of sensitivity analysis.

The Company calculates the RtM K-factor requirement based on the standardised approach for calculating K-NPR in accordance with the Article 22 of <u>IFR</u>. The Company reports these exposures on a quarterly basis and has policies to minimize its market risk exposures which are in accordance with the CRR.

In addition, in accordance with the circular issued by CySEC on 3rd August 2021 (<u>C462</u>), trading book exposures in crypto assets are required to be treated by the Company as investments in

derivatives and subject to Market Commodity Risk calculated in accordance with the relevant provisions set out in <u>CRR</u>.

As at 31st December 2021 the Company's market risk mainly emanated from foreign exchange rates, equities and commodities prices fluctuations which affect the Company's deposits in foreign currencies as well as from positions held during forex, equity and commodity trading.

4.2.1 Quantitative Information

The Company has adopted the standardized approach for calculating K-NPR in accordance with Article 22 of <u>IFR</u>.

The Company's total capital usage for RtM K-factor requirement as at 31st December 2021 amounted to EUR3,304,921 (compared to EUR3,286,091, as at 30th September 2021).

The tables below indicate the Company's RtM requirements as at 31st December 2021.

Table 21: RtM capital requirements as at 31st December 2021 in EUR

Risk to Market	K-factor requirement
Foreign exchange risk	844,532
Commodity risk	1,389,358
Equity risk	1,071,031
Market TDI risk	-
Total K-NPR	3,304,921

Table 22: Foreign Exchange risk capital requirements as at 31st December 2021 in EUR

Foreign exchange risk	Capital Requirement
AUD	171,683
CAD	33,811
CHF	120,473
GBP	77,682
SGD	565
USD	362,866
HKD	1,090
CNH	846
NOK	305
Gold	75,211
Total Foreign Exchange Risk	844,532

Table 23:Commodity risk capital requirements as at 31st December 2021 in EUR

Commodity risk	Capital Requirement	
Agriculture	81	
Precious metals	867,441	
Base metals	931	
Other/ Energy Oil	520,905	
Of which Energy Oil	184,032	
Total Commodity risk	1,389,358	

Table 24:Equity risk capital requirement by market as at 31st December 2021 in EUR

Equity risk by market	Capital Requirements	
Poland	63	
United Kingdom	6,558	
Japan	817	
Switzerland	29,123	
Euro Area	111,267	
USA	738,386	
Other	184,817	
Total Equity risk	1,071,031	

4.3. Risk to Firm

Risk to Firm captures the Company's exposure to the default of its trading counterparties (K-TCD), concentration risk (K-CON) in the Company's large exposures to specific trading book counterparties and operational risks from the Company's daily trading flow (K-DTF).

The components of the Risk to Firm are the following as per the Article 24 of the IFR:

• **K-TCD**: captures the risk arising from the possibility that the counterparty may default on amounts owned on a derivative transaction. Derivatives are financial instruments that derive their value from the performance of assets, interest or currency exchange rates, or indexes.

The Company applies the Article 25 to 32 of the <u>IFR</u> for the calculation of the K-TCD requirement.

The Company's trading counterparty default requirement mainly emanates from its open positions and therefore, the Company monitors and manages the risk arising from those positions.

Furthermore, as per the Circular C462 issued by CySEC on 3rd August 2021, trading book exposures in crypto assets are treated by the Company as investments in derivatives and are subject to K-TCD requirement calculated in accordance to Article 26 of IFR.

• **K-DTF:** captures the operational risks to an investment firm in large volumes of trades concluded for its own account or for clients in its own name in one day which could result from inadequate or failed internal processes, people and systems or from external events, based on the notional value of daily trades, adjusted for the time to maturity of interest rate derivatives in order to limit increases in own funds requirements, in particular for short-term contracts where perceived operational risks are lower.

The Company calculates the K-DTF requirement in accordance with the Articles 15 and 33 of the IFR.

• **K-CON**: captures concentration risk in relation to individual or highly connected private sector counterparties with whom firms have trading book exposures above **25.00%** of their own funds, or specific alternative thresholds in relation to credit institutions or other investment firms, by imposing a capital add- on in line with <u>CRR</u> for excess exposures above those limits.

The Company calculates the K-CON requirement in accordance with the Article 39 of the IFR.

The Company monitors the value of its K-factors in order to detect any trend that could leave the Company with a materially different own funds requirement and reports these exposures on a quarterly basis.

Concentration risk limits in the trading book:

The Company's total amount of exposure to a client or a group of connected clients shall not exceed 25.00% of its Own Funds. Where the client is a credit institution or an investment firm, or where a group of connected clients includes one or more credit institutions or investment firms, the limit with regard to concentration risk shall be the higher of 25.00% of the Company's Own Funds or EUR150 million provided that for the sum of exposure values with regard to all connected clients that are not credit institutions or investment firms, the limit with regard to the concentration risk remains at 25.00% of the Company's Own Funds. Where the amount of EUR 150 million is higher than 25.00% of the Company's Own Funds, the limit with regard to concentration risk shall not exceed 100% of the Company's Own Funds.

The Company monitors and controls its concentration risk and where the trading book exposures with regard to a client or group of connected clients exceeds the limits as set out in the <u>IFR</u>. The Company calculates its own funds requirement in accordance to Article 39 of the <u>IFR</u> and notifies the CySEC of the excess, the name of the individual client concerned and where applicable the group of connected clients concerned without delay as per Article 38 of the <u>IFR</u>.

4.3.1 Quantitative Information

As at 31st December 2021, the Company's capital usage for RtF amounted to **EUR1,752,292** (compared to **EUR2,372,665**, as at 30th September 2021).

In particular, the Company's RtF K-factor requirement as at 31st of December 2021 consisted of:

- The Company's K-TCD requirement which amounted to EUR1,733,893 (compared to EUR2,146,809, as at 30th of September 2021).
- The Company's K-DTF requirement which amounted to **EUR18,399** (compared to **EUR20,454**, as at 30th of September 2021).
- The Company's K-CON requirement which amounted to **EUR0.00** (compared to **EUR205,402**, as at 30th of September 2021).

The tables below illustrate the Company's RtF exposure as at 31st December 2021.

Table 25: RtF Requirement as at 31st December 2021, EUR

Risk to Firm	Factor amount	K-factor requirement	
K-TCD	-	1,733,893	
K-DTF	183,374,475	18,399	
K-CON	-	-	
Total Risk to Firm Requirement		1,752,292	

Table 26: K-TCD Requirement as at 31st December 2021, EUR

K-TCD	Exposure value	Replacement cost	Potential future	Collateral	K-factor requirement
			exposure		
K-TCD	18,061,381	4,475,796	21,120,531	9,727,664	1,733,893

Table 27: K-TCD Requirement breakdown by type of counterparty as at 31st December 2021, EUR

K-TCD	Exposure value	K-factor requirement
Central governments, central banks and public sector entities	-	-
Credit institutions and investment firms	-	-
Other counterparties	18,061,381	1,733,893

Table 28: K-DTF Requirement as at 31st December 2021, EUR

K-DTF	Factor amount K-factor requirem	
DTF – Cash trades	68,104	68
DTF – Derivatives	183,306,371	18,331
Total	183,374,475	18,399

5. Fixed Overheads Requirement

The Fixed Overheads requirement is measured on the basis of the Company's activity of the preceding year and it is designed to capture the operational risks of the Company.

Operational risks (including accounting and environmental risks) correspond to the risk of losses arising from inadequacies or failures in internal procedures, systems or staff, or from external events, including low-probability events that entail a high risk of loss. This section describes the monitoring of the Company's operational risk, in addition to providing an analysis of the Company's operational risk profile and regulatory capital requirements.

The Company has developed processes, management tools and a control infrastructure to enhance the Company-wide control and management of the operational risks that are inherent in its various activities. These include, among others, general and specific procedures, permanent supervision, business continuity plans and functions dedicated to the oversight and management of specific types of operational risks, such as fraud, risks related to external service providers, legal risks, information system security risks and compliance risks.

In order to control the exposure to operational risks, the management has established two key objectives:

- To minimise the impact of losses suffered, both in the normal course of business (small losses) and from extreme events (large losses).
- To improve the effective management of the Company and strengthen its brand and external reputation.

The Company recognises that the control of operational risk is directly related to effective and efficient management practices and high standards of corporate governance.

To that effect, the management of operational risk is geared towards:

- Maintaining a strong internal control governance framework.
- Managing operational risk exposures through a consistent set of processes that drive risk identification, assessment, control and monitoring.

The Company implements the below Operational Risk Mitigation Strategies in order to minimize its Operational Risk Exposure:

- The development of operational risk awareness and culture.
- The provision of adequate information to the Company's management, at all levels, in order to facilitate decision making for risk control activities.

- The implementation of a strong system of internal controls to ensure that operational losses do not cause material damage to the Company and have a minimal impact on profitability and objectives.
- The improvement of productivity, efficiency and cost effectiveness, with an objective to improve customer service and protect shareholder value.
- Established a "four-eye" structure and board oversight. This structure ensures the separation of power regarding vital functions of the Company namely through the existence of a Senior Management. The Board further reviews any decisions made by the Management while monitoring their activities.
- Detection methods are in place in order to detect fraudulent activities.
- Comprehensive business contingency and disaster recovery plan.

The Senior Management employs specialized tools and methodologies to identify, assess, mitigate and monitor operational risk. These specialized tools and methodologies assist operational risk management to address any control gaps. To this effect, the following are implemented:

- Incident collection.
- Key Risk Indicators.
- Business Continuity Management.
- Training and awareness.

The Company calculates its Fixed overheads requirement in accordance with the Article 13 of IFR.

5.1. Quantitative Information

The Fixed Overheads requirement, as at 31st December 2021, was EUR3,511,403 (compared to EUR951,866 as at 30th September 2021).

6. Liquidity Requirement

Liquidity risk corresponds to the risk of the Company not being able to meet its cash or collateral requirements as they arise and at a reasonable cost. Liquidity requirement introduced by the <u>IFR</u> and intends to ensure that the Company has some resilience to unexpected liquidity shocks.

The Company's primary objective is to ensure the funding of its activities in the most cost-effective way by managing liquidity risk and adhering to regulatory constraints. The liquidity system aims at providing a balance sheet framework with assets and liabilities target structure that is consistent with the risk appetite defined by the BoD:

- The assets structure should allow the businesses to develop their activities in a way that is liquidity-efficient and compatible with the target liabilities structure.
- The liabilities structure is based on the ability of the businesses to collect financial resources from customers and the ability of the Company to sustainably raise financial resources on the markets, in accordance with its risk appetite.

The principles and standards applicable to the management of liquidity risks are defined by the Company's governing bodies, whose duties in the area of liquidity are listed below:

- The Company's BoD(i) establishes the level of liquidity risk tolerance as part of the Risk Appetite exercise, (ii) meets regularly to examine the Company's liquidity risk situation, on a quarterly basis.
- The Senior Management (i) sets budget targets in terms of liquidity (ii) allocates liquidity to the pillars.

To minimize its exposure to liquidity risk, the Company implements the below Liquidity Risk Mitigation Strategies:

- Regular analysis & reporting to the BoD on the funding needs of the Company.
- Monitoring of the Company's exposures and diversification to avoid rise of concentration risk as per the internal policies.
- Cash Management.

The Company calculates its Liquidity requirement in accordance with the Article 43 of **IFR**.

6.1. Quantitative Information

The Liquidity requirement, as at 31st December 2021, was **EUR1,170,468** (compared to **EUR317,289** as at 30th September 2021).

The table below illustrates the Company's Liquidity requirement as at 31st December 2021 compared with the liquid assets of the Company at the same period.

Table 29: Liquidity Requirement and Liquidity Assets as at 31st December 2021, EUR

	Amount
Liquidity Requirement	1,170,468
Total Liquid Assets	3,313,716
Of which are coins and banknotes	3,313,716

7. Product Intervention Measures

On the 27th March 2018 ESMA agreed on temporary product intervention measures on the provision of Contracts for Differences ("CFDs") and Binary Options to retail clients, which were formally adopted by ESMA on the 1st June 2018 and were renewed for last time on 1st May 2019 and 2nd April 2019, respectively.

ESMA decided not to renew its product intervention measures relating to the binary options and CFDs, since most of the National Competent Authorities ("NCAs") have taken permanent national product intervention measures, which are at least as stringent as ESMA's measures.

On 27th September 2019, CySEC issued a Policy Statement ("PS-04-2019") and permanently introduced ESMA measures into national law pursuant to Article 42 of Regulation EU No 600/2014 or MiFIR. The purpose of this policy was to publish the relevant rules that restrict the sale, marketing and distribution of CFDs in or from Cyprus in line with ESMA's temporary product intervention measures. On 27th September 2019, ESMA published an Opinion concluding that overall CySEC's national measures are justified and proportionate, with the exception for CySEC's decision to define the Territorial Scope of Cyprus National Product Intervention Measures ("CyNPIMs").

National Intervention Measures:

CySEC replicated ESMA's Product Intervention measures:

- Leverage requirements/ initial margin requirements.
- Margin close out rule.
- Negative Balance Protection.
- Restriction on the incentives offered to the trade CFDs.
- Standardised risk warnings with minor amendment as defined below:
 - 1) For new CFD providers or with CFD providers without any trades during the last twelve months, the specific percentage range of retail client accounts that lose money shall not be mentioned.
 - 2) For the durable medium and webpage specific risk warning and the abbreviated specific risk warning: "... *The vast majority of retail investor accounts*...".
 - For the reduced character specific risk warning: "Retail client accounts generally lose money".

The Company is up to date in relation to the Product Intervention measures and has amended its procedures so as to comply with the Product Intervention measures which are into force.

8. Negative Balance Protection Risk Management

"Negative Balance Protection" is a precautionary measure that firms take in order to safeguard their clients.

The negative balance protection aims at protecting retail clients in exceptional circumstances where there is a price change in the underlying that is sufficiently large and sudden to prevent the CFD provider from closing out the position as required by the margin close-out protection, resulting to a negative account value.

Large market events can cause gapping, preventing the automatic margin close-out protection from being effective.

The purpose of a negative balance protection is to ensure that an investor's maximum losses from trading CFDs, including all related costs, are limited to the total funds related to trading CFDs that are in the investor's CFD trading account.

The Company ensures that it has allocated sufficient Capital through its ICAAP report in order to mitigate the negative balance protection risk.

9. Risk Transferring Arrangements

'Risk transfer arrangement' is defined as the transferring of risk and liability to a third party.

According to the CySEC communication to all CIFs, CFD CIFs under an EUR150,000 Limited License or under EUR750,000 License, which have in place LP Contractual Arrangements with entities domiciled in jurisdictions that do not have or it is unlikely to have an adequate prudential regime in relation to investment firms. This inevitability creates an additional risk element. To this end, such CFD CIFs operating under EUR150,000 Limited License or under EUR750,000 License must maintain an additional capital buffer of the highest quality of their capital (Common equity tier 1 capital) against the risks that such arrangements entail.

Therefore, CFD CIFs operating under **EUR150,000** Limited License or under **EUR750,000** License that collaborate and have in place LP Contractual Arrangements with entities domiciled in a third country not listed in Annex I of the <u>Commission Implementing Decision (EU) 2021/1753</u>, as in force, or which is not a member of the G20, or which is not an European Economic Area ("EEA") regulated entity as per CySEC's Policy <u>PS-01-2019</u>, are required to have an additional buffer of CET 1 Capital of at least:

- EUR2,000,000 or
- Equal to 2.00% of their total capital requirement,

whichever is the higher. It should be noted that this is a minimum buffer which should be further evaluated in the context of ICAAP and if deemed necessary it should be increased accordingly.

CFD CIFs operating under EUR150,000 Limited License or under EUR750,000 License that have in place adequate LP Contractual Arrangements solely with EEA regulated entities or with duly authorized and regulated entities domiciled in a third country which is listed in Annex I of the Commission Implementing Decision (EU) 2021/1753, as in force, or is a member of the G20, or which is an EEA regulated entity as per CySEC's Policy PS-01-2019, are not required to have additional capital buffer as above. However, they should in any case assess the risks associated with the risk transferring arrangements and if in the context of the ICAAP or SREP is deemed necessary, they should maintain an additional capital buffer.

The Company collaborates and have in place LP contractual arrangements solely with EEA regulated entities or with duly authorized and regulated entities domiciled in a third country listed in Annex I of the Commission Implementing Decision (EU) 2021/1753, as in force or is a member of G20 or which is an EEA regulated entity as per CySEC's Policy PS-01-2019. Therefore, the Company does not need to include a minimum CET 1 additional capital buffer.

The Company assesses the risks associated with their risk transferring arrangements in the context of its ICAAP or SREP.

10. Market Abuse

As per Article 16(2) of the <u>Regulation 596/2014</u> the Company is required to establish and maintain effective arrangements, systems and procedures in order to detect and report suspicious orders and transactions that may constitute insider dealing or market manipulation. The Company's measures and procedures shall be in line with the measures and procedures required to be established (as applicable) by the <u>Delegated Regulation 2016/957</u>.

The Company has policies and procedures in place in order to minimise this risk. Additionally, the Company ensures that the compliance function has sufficient knowledge, understanding, skills and authority to assess such procedures as well as that the responsible staff for trading is capable for monitoring the clients' trading activity and identify potential suspicions of market abuse. Further to the above, the Company shall ensure that all employees who are involved in trading are adequately trained, in order to be able to identify orders, which may give rise to market abuse. The Company monitors the trading activities of its individuals/algorithms and its clients, and keeps records of the submitted orders, the modified, the cancelled and the executed transactions in order to be able to perform efficient live monitoring. The Company shall have effective systems in place (i.e. automatic software), which will trigger alerts or flags depending on the parameters and indications of potential market abuse designed by the Company in order for these to be further investigated. Moreover, the Company shall have proper arrangements in place for reporting to CySEC identified suspicious transactions without any delay. The Company shall conduct periodic assessments on its procedures and arrangements to identify instances that potential market abuse may not be detected. Finally, the Company shall keep for at least 5 years detailed records of the followed arrangements and procedures, to identify conduct, that may involve market abuse, including how each alert of possible suspicious behaviour is dealt and whether or not a report to CySEC is made.

11. Compliance, Reputational and Legal Risks

Compliance risk (including legal and tax risks) corresponds to the risk of legal, administrative or disciplinary sanction, or of material financial losses, arising from failure to comply with the provisions governing the Company's activities.

Compliance means acting in accordance with applicable regulatory rules, as well as professional, ethical and internal principles and standards. Fair treatment of customers, with integrity, contributes decisively to the reputation of the Company.

By ensuring that these rules are observed, the Company works to protect its customers and, in general, all of its counterparties, employees, and the various regulatory authorities to which it reports.

Compliance System and Department

Independent compliance structures have been set up within the Company's different business lines to identify and prevent any risks of non-compliance.

The Compliance Officer verifies that all compliance laws, regulations and principles applicable to the Company's services are observed, and that all staff respect codes of good conduct and individual compliance. The Compliance Officer also monitors the prevention of reputational risk and provides expertise for the Company, performs controls at the highest level and assists with the day-to-day operations. The Compliance Officer is responsible for:

- The Company's financial security (prevention of money laundering and terrorism financing; know-your-customer obligations; embargoes and financial sanctions).
- Developing and updating consistent standards for the function, promoting a compliance culture, coordinating employee training and managing Company regulatory projects.
- Coordinating a compliance control mechanism within the Company (second-level controls), overseeing a normalised Compliance process, oversight of personnel operations and, finally, managing large IT projects for the function.
- Preventing and managing conflicts of interest.
- Proposing ethical rules to be followed by all Company employees.
- Training and advising employees and raise their awareness of compliance issues.
- Building and implementing steering and organisational tools for the function: Compliance and Reputational Risk dashboards, forums to share best practices, meetings of functional compliance officers.
- Generally monitoring subjects likely to be harmful to the Company's reputation.

11.1. Compliance Monitoring

In light with the new regulatory requirements introduced during 2021, the Company's compliance function has adopted the compliance monitoring plan for the reference year which was appropriate to the size of the Company as well as the nature, scale and complexity of its business so as to be able to detect any risk of failure by the Company to comply with its obligations under the relevant legislation, as well as the associated risks.

It targets the continued enhancement of priority functions, the central tools for monitoring regulatory application (including training, harmonisation, and regulatory oversight), financial security, constant oversight, customer protection, market integrity (including preventing conflicts of interest), and reporting quality.

The Company intends to uphold the strictest rules in order to ensure high ethical and professional standards.

11.2. Prevention of Money Laundering and Terrorism Financing

Money laundering and terrorist financing risk mainly refers to the risk where the Company may be used as a vehicle to launder money and/or assist/be involved in financing terrorism.

The Company has in place, and is updating as applicable, certain policies, procedures and controls in order to mitigate the money laundering and terrorist financing risks, based on the <u>Prevention and Suppression of Money Laundering and Terrorist Financing Law of 2007-2021</u> ("AML Law"). Among others, these policies, procedures and controls include the following:

- The adoption of a risk-based approach that involves specific measures and procedures in assessing the most cost effective and appropriate way to identify and manage the Money Laundering and Terrorist Financing risks faced by the Company.
- The adoption of adequate Client due diligence and identification procedures in line with the Clients' assessed Money Laundering and Terrorist Financing risk.
- Setting certain minimum standards of quality and extent of the required identification data for each type of Client (e.g. documents from independent and reliable sources, third party information).
- Obtaining additional data and information from Clients, where this is appropriate and relevant, for the proper and complete understanding of their activities and source of wealth and for the effective management of any increased risk emanating from a particular Business Relationship or an Occasional Transaction.
- Monitoring and reviewing the business relationship or an occasional transaction with clients and potential clients of high-risk countries.

• Ensuring that the Company's personnel receive the appropriate training and assistance.

The Company is frequently reviewing its policies, procedures and controls with respect to money laundering and terrorist financing to ensure compliance with the applicable legislation and incorporated, as applicable, any new information issued/available in this respect.

12. Appendix – References to EBA guidelines

Templates	Compliance References	Section
EU IF CC1.01	Composition of regulatory own funds	3.4
EU IF CC2	Own funds reconciliation of regulatory own funds to balance sheet in the audited financial statements	3.4
EU IF CCA	Own funds main features of own instruments issued by the Company	3.4

13. Appendix - Specific References to IFR

IFR Ref	High Level Summary	Compliance Reference (Document Sections)
Scope of disclosure require	ments	
46(1)	Requirement to publish Pillar III disclosures.	1.2
46(2)	Disclosure of information set out in Articles 47, 49 and 50.	2, 3, 4, 5, 6
46(3)	Requirement to publish Pillar III disclosures where the investment firm meets the conditions for qualifying as small and non-interconnected investment firms set out in Article 12 of the IFR,	N/A
Risk management objective	s and policies	
47	Disclosure of the risk management objectives and policies for each separate category of risk set out in Parts Three, Four and Five in accordance with Article 46 of IFR, including a summary of the strategies and processes to manage those risks and a concise risk statement approved by the investment firm's management body succinctly describing the investment firm's overall risk profile associated with the business strategy.	Preface, 2
Governance		
48(a)	Number of directorships held by members of the management body.	2.8
48(b)	Diversity with regard to the selection of members of the management body, its objectives and any relevant targets set out in that policy, and the extent to which those objectives and targets have been achieved.	2.5, 2.6
48(c)	Whether or not the investment firm has set up a separate risk committee and the number of times the risk committee has met annually	2
Own Funds		
49(1)(a)	Full reconciliation of Common Equity Tier 1 items, Additional Tier 1 items, Tier 2 items and applicable filters and deductions applied to own funds of the investment firm and the balance sheet in the audited financial statements of the investment firm	3.4
49(1)(b)	Description of the main features of the Common Equity Tier 1 and Additional Tier 1 instruments and Tier 2 instruments issued by the investment firm	3.4
49(1)(c)	Description of all restrictions applied to the calculation of own funds in accordance with this Regulation and the instruments and deductions to which those restrictions apply	3

Own Funds Requirements		
50(a)	Summary of the investment firm's approach to assessing the adequacy of its internal capital to support	2.3
	current and future activities.	
50(b)	upon a request from the competent authority, the result of the investment firm's internal capital adequacy	N/A
	assessment process, including the composition of the additional own funds based on the supervisory	
	review process as referred to in point (a) of Article 39(2) of Directive (EU) 2019/2034	
50(c)	K-factor requirements calculated, in accordance with Article 15 of the IFR, in aggregate form for RtM,	4
	RtF, and RtC, based on the sum of the applicable K-factors.	
50(d)	Fixed overheads requirement determined in accordance with Article 13 of the IFR.	5
Remuneration Disclosures		
51	Remuneration Policy and practices.	2.7
Investment Policy Disclosures		
52	Investment Policy.	N/A
Environmental, social and governance risks Disclosures		
53	Environmental, social and governance risks.	N/A